

1st Quarter 2011 Highlights

General Pump and Machinery, Inc. from North Aurora purchases 1760 Commerce Drive in Montgomery, Illinois. This project brought 11 employees to Montgomery and brought a vacant building back to life.

Fluid Defense Systems & Abbey Paving Co. Inc. consolidated operations from several locations and signed a lease at 2001 Greenfield Avenue, in Montgomery. Over 18 jobs were brought to the village.

Fox Metro WRD purchases 1135 S. Lake Street. This was another building which had been on the market for some time.

2011 1ST QUARTER HIGHLIGHTS

The First Quarter of 2011 was pretty active on the industrial and manufacturing side of things. Three new companies came to Montgomery and brought new jobs to our community. This included General Pump and Machinery, Inc., Fluid Defense Systems and Abbey Paving and Fox Metro WRD.



The MEDC did spend a portion of the first quarter focused on membership and passing a balanced budget. This was done through staff reduction in expenses and hours. The MEDC is committed to the Village of Montgomery and has been serving the business community for eight years.

The MEDC and the Business Climate Enhancement committee continued to coordinate monthly meetings addressing the needs of the business community. The MEDC also had a membership appreciation event to encourage continued support for the organization.



WELCOME TO THE
MONTGOMERY ECONOMIC
DEVELOPMENT CORPORATION

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The MEDC has scheduled a tour of the VVF Plant later this month.

Business Retention Visits

Business retention visits have always been a priority for the MEDC office. However, with the new challenges of the economy we have not had the opportunity to do as many retention visits as we would like. We often partnered with IMEC and The Department of Economic Opportunity to find ways to help our industrial businesses get assistance or training dollars. A lot of these funds have been reduced but we continue to work with our partners and keep our businesses informed of any new programs that may be available. I did meet with VVF and have planned a tour visit for later this month. This company has over 370 employees and continues to invest in the community.

Retention visits are done more often on the retail side of things. It is much easier to walk into our retailers and see how they are doing. I visited Number #1 China, the barber shop to see why the 111 River property contract was dissolved and also C & H Merchandising, a new retail center across from my office.

I often make a lot of phone calls and this quarter was no exception. Calling on businesses to see how they are doing and to see if there is anything we can possibly do to help. This quarter, I did focus on a lot of calls to MEDC members. Many of the previous supporters of the MEDC have had to make cutbacks and place their membership on hold until the economy gets a little better for them. This included Vesco, DME Access, Ozinga, Dolan & Murphy and Richard Imming Real Estate. I was encouraged by the kind words from these organizations wanting to support the work that we do.

Visiting the local restaurants is an ongoing effort and opportunity. The new Media breakfast will feature eggs and hashbrowns from George's. Keeping our dollars local helps the businesses know we care about them. The breakfast will feature four excellent speakers on social media and we are expecting a crowd of over 60 to participate.



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2011 MEDC Membership

Executive Partners

- Caterpillar, Inc.
- Engineering Enterprises, Inc.
- Gusto Packing Co., Inc.
- Montgomery Chiropractic
- Rush-Copley Medical Center
- Village of Montgomery

General Growth Partners

- CenterPoint Properties
- Fox River Foods
- Heitkotter, Inc.
- Oswego Community Unit School District 308
- Weblinx, Inc.

Associate Partners

- ADP Payroll Services
- Bank of Montgomery
- Com Ed
- Earthmover Credit Union
- Eizei Design
- Fox Valley Building/Construction Trade Council
- Fox Metro WRD
- GMACC
- HRM Properties
- IMEC
- Kendall County
- Ledger-Sentinel
- Oswego Public Library District
- Oswego Fire Protection District
- Pizzo & Associates LTD
- Plumbers & Pipefitters Local 501
- RC Wegman Construction
- School District #129
- State Farm Insurance Mark McGee
- Waubensee Community College

MARKETING AND PUBLIC RELATIONS EFFORTS

The MEDC participates in and represents the Village of Montgomery and its stakeholders at many events. Each quarter, I highlight some of these meetings and events.

The MEDC also works with the media and a variety of advertisers to get information out on the Village of Montgomery and the MEDC office. This helps generate continued interest and exposure for the community.

The first quarter of 2011 included the following activities:

- Economic Development Executive Directors Cooperative Lunch Meetings
- Met with Director of Valley Industrial Association
- Interactive eblasts in January, February & March
- Attended a Business Breakfast on Economic Forecast
- Worked with several clients and land owners for a sports complex
- Occupancy of 1760 Commerce Drive bringing in a new business from North Aurora to the Village of Montgomery
- Signed lease @ 2001 Greenfield Avenue resulting in a consolidation of several new businesses to the Village of Montgomery
- Worked with Fox River Foods & Village staff on dedication of Base Line Road
- Attended the Village Trustees candidate forum
- Met with RCG Ventures, the new owners of Settlers Landing
- Met with Gary from No#1 China about property in Montgomery
- Participated in a webinar class on new LOIS features & shared with Village staff
- Assisted in the planning of the Kendall County Round Table Business Event
- Coordinated a Meet & Greet with the New Park District Director
- Coordinated a Business Breakfast Meeting on Social Media Etiquette
- Met with Curt Konrardy from VVF
- Met with Rick Reed from United Facilities
- Attended an AIRE Luncheon with Brian Dolan
- Participated in a variety of committee meetings via conference call for IDC
- Coordinated several site visits with new client at old Ace Hardware facility
- Started to update Community Profile for the State of Illinois
- Working with a service industry having issues with current building
- Met with several Montgomery residents about job opportunities and/or business ventures
- Worked on a several RFP's for State prospects seeking expansion opportunities
- Met with Village Manager and Community Development Director to go over ongoing projects and efforts (rotation occurs every other week)
- Created a Media report addressing a variety of articles & press releases
- Met with Jo Higgins for an interview which will be featured on Patch.com
- Met with Patch.com on a variety of stories affecting the community

